

# Diploma in Management Consultancy

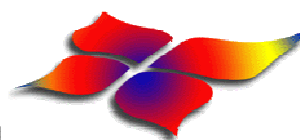
The Diploma in Management Consultancy is a publicly recognised qualification awarded by the Institute of Business Consulting. Elevation Learning is an Approved Centre for the delivery of this qualification.



The Diploma will develop your knowledge, skills and behaviours to operate as a management consultant.

It is ideal for experienced managers wanting to enter consultancy and for consultants who want to develop their expertise in depth.

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**Learning**



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# Diploma in Management Consultancy

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## About this qualification

The Diploma in Management Consultancy is awarded on the successful completion of five modules of training consisting of a blend of face to face training, coaching and guided self study. Each module is standalone and you can accumulate credits on the successful completion of each one; in total the Diploma needs 240 hours of work, but you can spread this over a period of time to suit your own timetable.

## What do the modules cover?

**Introduction to the Diploma:** this is taken only by those wishing to take the Diploma and cover professional practice and professional development. The courses associated with all the other modules can be taken without the need to enter the Diploma.

**Organisational behaviour and dynamics** covers features of internal and external operating environments; handling organisational change; working with clients and their organisation; understanding group dynamics; developing high impact teams and working effectively with groups.

**Developing consulting insight** helps you understand clients and their predicaments. It covers the “hard” analytical skills needed to sell and deliver consulting projects and so deals with the research, analysis and tools and techniques needed to create effective working relationships, establish client needs, develop proposal content and contractual terms of engagement, and create deliverables.

**Compelling communication** covers productive working relationships, personal impact, communication methods and presenting with impact.

**Engagement management reviews** different consulting models, identifying effective intervention management strategies, project strategy and lifecycle and project.

Contact us if you want to know more about each of these courses.

## About us

Elevation Learning designs and delivers practical training programmes that address the core challenges involved in consultancy today. Since our formation 20 years ago, we have trained thousands of consultants from hundreds of organisations around the world.

Our team are all experienced management consultants. This invaluable real world experience, coupled with excellent training style, means that you learn practical tools and techniques you can immediately apply in your work.

All our courses can be run in-house and adapted to meet your specific requirements.

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**We can deliver a Diploma programme for you in-house to suit your needs and the availability of your people**

**For more information telephone +44(0)20 8642 9568 or email [info@elevationlearning.co.uk](mailto:info@elevationlearning.co.uk)**

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